

Published based on [If You Can't Sell Your Place Then Read This Article](#)

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This text will be useful if you're having difficulty selling your present property and need the benefit of a completed chain and wish to learn more about the simple way to part exchange your property.

The only thing is you would need to buy a fresh property, from one of many housing developers offering this type of motivation scheme!

Well that's as the housing company will need there to be sufficient margin i.e. The difference in the value of your property and the price of their property to make it worth their while.

Sometimes this can be about 70%. Therefore for instance, you purchase their place or apartment for £100,000 and they will part exchange your property for £70,000.

Part Exchange Properties: Where Are They Available?

Availability vis who is offering the part exchange your property facility will all depend on the way in which the developer's unfettered sales are going.

By unencumbered I mean a no strings attached sale, meaning for example you purchase for cash or more likely with a mortgage.

Availability in terms or regiopart exchange your property sign boardnal variances all is dependent on the way in which the house builders are performing against their monetary budgets.

Part Exchange Homes: New Homes Or Old Houses

New houses sales performance might be completely fine and on target in the North but sales are a struggle in the South and therefore you'd be able to part exchange your property against a new homes sale in the South but not be able to part exchange your property against a new houses sales plot in the North. Talk about regional modifications!

Another name for the part exchange scheme is the new home exchange scheme and in it's simplest sense you are exchanging your property in exchange for the other party's property.

So where does the part exchange bit of part exchange your property come in? For more information see the paragraph below on [part exchange homes](#).

Rob Sherwood has been writing about property for over twenty years and his particular fervour is [Part Exchange Properties](#). If you would like to discover more about Part Exchange Homes glance at the [Which Property Mentor Site](#).

categories: part exchange properties,part exchange homes

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